

Stephanie Jones | Marquette County, MI | 906-362-3823 | StephanieSells906@gmail.com | StephanieSells.com

Dynamic REALTOR® leader with 30+ years of experience in brokerage management, professional standards, and national advocacy. Known for **showing up, engaging fully, and doing the work** — from local board meetings to national governance. Recognized for advancing professionalism, ethics, and inclusion while consistently representing REALTORS® at every level.

Experience

Managing Broker & Co-Owner – NextHome Superior Living, Marquette County, MI | 2024–Present

- Lead brokerage grounded in **#HumansOverHouses**, prioritizing professionalism & community.
- Mentor REALTORS® in ethics, advocacy, and client service excellence.
- Guide brokerage growth, compliance, and professional training.

Real Estate Broker – Select Realty, Inc., Marquette County, MI | 1994–2024

- **Upper Peninsula REALTORS® REALTOR® of the Year (5x)**; multiple Agent of the Year honors.
- Closed hundreds of transactions with a reputation for fairness & results.
- Provided education and mentorship to elevate professional standards.

Leadership in REALTOR® Organizations

- Director, National Association of REALTORS® — active participant with a track record of **consistent attendance and engagement**
- Chair, NAR Professional Standards Forum (2025) — leading dialogue and policy discussions with hands-on involvement
- Member, NAR Professional Development Committee — contributing actively to shape REALTOR® education
- Federal Political Coordinator (2011–2015) — **showed up in Washington** to represent REALTORS® with elected officials
- Michigan REALTORS® RPAC Trustee — engaged in advocacy, fundraising, and participation
- President & Board Member, Upper Peninsula Association of REALTORS® (1999, 2000, 2015) — actively present and leading during pivotal years
- Approved Real Estate Instructor (2009–present) — teaching and showing up in classrooms across Michigan

Education & Designations

- **BA, Communication**, Northern Michigan University
- CRS • GRI • e-PRO • AHWD • C2EX • ACA • WCR

Community Engagement

- Past Board Member, Lake Superior Community Partnership
- Chair, Friends of the Shiras Planetarium
- Fundraising leadership: U.P. Children's Museum, UPAWS, Marquette Women's Center
- Monthly contributor on TV6 educating public on real estate issues

Recognition

- Honored as Upper Peninsula REALTORS® REALTOR® of the Year **five times**
- Multiple-time Agent of the Year
- Celebrated advocate for ethics, professionalism, and community progress

“I don’t just hold positions — I show up, engage, and do the work.”